

Orbis offers an investment in Japanese equities through the following funds:

Orbis SICAV Japan Equity Fund—Yen class\*, (data for which is presented below), Orbis SICAV Japan Equity Fund—Euro class, and Orbis Japan Equity (US\$) Fund, a Bermuda mutual fund.

These participate in the same equity portfolio, whose characteristics are shown below, but differ by currency exposure.

Size JPY193.9 billion Minimum \$50,000

Load None Weekly (Thursday) **Dealing** Fee:

0.5% - 2.5%performance based

**Independent Ratings** Standard & Poor's AAA

benchmark TOPIX index.

# Global Fund Analysis \*\*\*\*\*

# Portfol io

# Commentary The Fund appreciated 10.6% in March on the back of a strong stockmarket. In 2004 to date, the Fund is up 15.9% versus 13.6% in the

We have commented before that a sustained rise in the Japanese equity market requires broad improvement in the earnings prospects for the underlying companies. This appears to be occurring, with a stronger domestic economy supporting a rise in the stockmarket that has broadened out from the exporters, hence laying a more solid foundation for a sustained rise. While this economic strengthening reduces the risk that a sharply stronger yen will stint the rise in share prices, we still see dramatic yen strength as the single largest threat to the developing bull market. Although the Japanese government seems well aware of this problem and has so far successfully addressed it, we suggest that Members consider maintaining some yen exposure in their Japanese equity investments as we expect that will both reduce risk of loss and increase return.

#### **Sector Allocation**

	% of Fund	% of TOPIX
Sector		
Cyclicals	39	36
Consumer Non-Durables	24	17
Financials	19	17
Communication and Utilities	9	14
Technology	9	16
Total	100	100

# Top 10 Holdings

	%		%
Mitsubishi Tokyo Financial	5.8	Toyota Industries	4.8
Toppan Printing	5.3	Sankyo (machinery)	4.6
Daito Trust Construction	5.3	Yamada Denki	4.6
Secom	5.2	Pioneer	4.5
Dai Nippon Printing	4.9	Fuji Television Network	4.2
		Total	49.2

Returns are net of fees, include income and assume reinvestment of dividends. Shares in the Fund are available by Prospectus only. Certain capitalised terms are defined in the Prospectus. Past performance is not necessarily a guide to future performance. The share price will fluctuate and is not guaranteed. \*\*The latest Micropal data for 25 Mar 04 has been extended to reflect the move in the TOPIX through 31 Mar 04 for periods greater than one month. Ratings descriptions are available from www.funds-sp.com & www.globalfundanalysis.com.

\*Prior to 29 November 2002 this Fund was a British Virgin Islands investment company, Orbis Japan Equity (Yen) Fund Limited.

# Orbis Investment Management (B.V.I.) Limited

(Licensed to conduct investment business by the Bermuda Monetary Authority)

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# Track Record

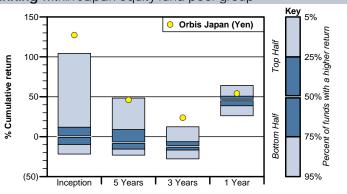
# Value of ¥1,000 invested at inception



# Performance in Japanese yen (net of fees)

% Returns	Orbis	TOPIX	Avg Japan	Quartile			
Annualised	Japan	Index	Equity Fund**	Ranking			
Since inception (1 Jan 1998)	14.5	1.0	1.2	1			
Latest 5 years	8.4	(0.5)	0.1	1			
Latest 3 years	8.2	(1.6)	(3.2)	1			
Latest year	57.8	51.1	46.0	1			
Not annualised							
Calendar year 2003	29.3	25.2	22.5				
Quarter to date	15.9	13.6	11.9				
Risk Measures (Since Inception, month end prices)							
Maximum drawdown	25%	54%	56%				
Annualised monthly volatility	18.6%	17.6%	20.4%				
Beta vs TOPIX	0.8	1.0	1.0				
Tracking error	13.2%	0.0%	9.5%				

# Ranking within Japan equity fund peer group



Sector/Avg Fund Data Source and Sector Data © Copyright Standard & Poor's (1999) -- http://www.funds-sp.com (Latest S&P fund data to 25 Mar 2004)

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This page shows the specific track record of each Orbis vehicle that participates in the portfolio of Japanese equities.

Orbis Japan Equity (Yen)\* is fully exposed to the Japanese yen and has a benchmark of the Tokyo Stock Price Index, including income "TOPIX".

Orbis Japan Equity (Euro) hedges its currency exposure into euro and has a benchmark of the TOPIX, hedged into euro. Orbis Japan Equity (US\$) hedges its currency exposure into US dollars and has a benchmark of the TOPIX, hedged into US dollars.

# Prices and Performance (Net of fees)

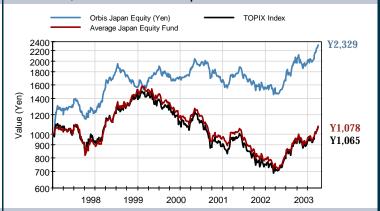
# graphs

Orbis SICAV a Luxembourg Part I UCITS which is the only Orbis Investment company admitted for public marketing in Luxembourg

### Orbis Japan Equity Fund—Yen Class\* in Japanese yen

Price:	<b>JPY</b> 2,329	Size:	JPY	183,051	million	
% Return			rbis pan	TOPIX Index	Avg Japan Equity Fund**	Quartile Ranking
Since inc	eption (1 Jan 1998)	14	1.5	1.0	1.2	1
Latest 5 y	/ears	8	.4	(0.5)	0.1	1
Latest 3 y	ears	8	.2	(1.6)	(3.2)	1
Latest year	ar	57	7.8	51.1	46.0	1
Not annu	ıalised					
Calendar	year 2003	29	9.3	25.2	22.5	
Quarter t	to date	15	5.9	13.6	11.9	
Risk Measures (Since Inception, month end prices)						

#### Value of ¥1,000 invested at inception



# Orbis Japan Equity Fund—Euro Class in euro

<b>Price</b> : € 15.34	Size:	€ 87 million
% Returns	Orbis Japan	Topix Hedged into Euro
Not annualised		
Since inception (1 Jan 2003)	53.4	47.3
Latest year	61.0	55.2
Calendar year 2003	31.9	29.0
Quarter to date	16.3	14.2

This class of shares was launched on 1 January 2003 and therefore does not yet have sufficient price data for a meaningful graph.

### Bank of Bermuda (Luxembourg) S.A.

Attention: The Orbis Service Tear

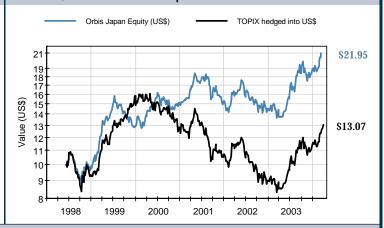
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#### Orbis Japan Equity (US\$) Fund in US dollars

Price:	<b>US</b> \$21.95	Size:	<b>US</b> \$163	million
% Retu		Orbi Japa		Topix Hedged into US\$
	ception (12 Jun 1998)	14.5 11.9	•	4.7 3.4
Latest 3	years	10.2	2	0.5 53.7
Not ann	ualised			
Calenda Quarter	r year 2003 to date	30.0 16.0		27.4 13.9

#### Value of \$10 invested at inception



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